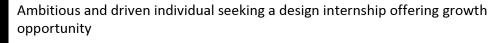
OBJECTIVE



EDUCATION

Bachelor of Industrial Design Anticipated May 2019 Kean University, Union, NJ

EXPERIENCE

DESIGN ASSISTANT, WestRock, Totowa, NJ Prepare plant and retail instructions for client Update client databases Source products for design reviews Prototype Merchandising Displays

TECHNICAL PROPOSAL, Momentum Solar, Metuchen, NJ

Created client sales proposals that illustrated the cost savings presented through switching to solar

PRESENT

Operated Aurora Solar software generating 3D models of homes

Determined locations of solar panels on residential homes and proposed options available to client

Analyzed and evaluated client credit eligibility and approval odds.

Discussed the results of the credit analysis with sales team and made next step recommendations

PRODUCT SPECIALIST, Tesla Motors Inc. Paramus, NJ

Warmly welcomed guests into store location developing rapport

Educated visitors about various models and technology

Offered test drives to all age appropriate guests for refined experience

Produced handoffs to Owner Advisors when a serious purchase inquiry is acquired

ACHIEVEMENTS

Dean's List Spring 2017

Design Challenge Selection: Reimagining Mobility, Cooper Hewitt Semi-Finalist at the Business Development Competition, Kean University

Zeta Beta Tau Fraternity, International, Delta Pi Chapter

ADDITIONAL SKILLS

MS Word, Excel, PowerPoint, One Note, iOS Beta 7-9 Adobe After Effects, Premiere Pro, Photoshop, Illustrator, Indesign Solidworks, Fusion 360, Aurora Solar, Keyshot Rendering, Laser Cutting, 3D Printing, Prototyping



A. MICHAEL DANIEL

EXPERIENCE DESIGN

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