Skyocean

The Trade Finance Hub

Global trade finance infrastructure: a trade data platform and physical export, acting as principal

Ghana, the first African hub

Ghana · November 2026

A Ghanaian producer holds an order from abroad, and neither side will move first.

15%

of Africa's trade is with other African countries. Europe 68%, Asia 59%.

$2.5 trillion

global trade finance gap

The producer's side

- The buyer has been burned before and will not pay a first-time supplier upfront.
- Production starts when the money arrives, so the order waits.
- A bank asks for collateral and a track record, takes weeks, and prices the country before it prices the trade.

The buyer's side

- Wants the goods checked before they ship, from a supplier it has never met.
- Will pay against documents rather than wire a deposit into a country it does not know.

Skyocean closes this gap by buying the goods itself.

Sources: ADB; Afreximbank, African Trade Report 2025; UNCTAD.

Skyocean buys the goods, ships them in its own name and sells them to the buyer.

1 Order

A buyer abroad orders from a Ghanaian producer, or places the order with Skyocean directly.

2 Purchase

Skyocean issues a purchase order to the producer and pays it as a purchase. No loan, and no debt on the producer's books.

3 Ship and hold

Skyocean ships as exporter of record, checks every document against the authority that issued it, and owns the cargo until the buyer pays.

4 Settle

The buyer pays against documents into a controlled account. The margin is earned and the capital goes into the next trade.

For the producer

Paid on the purchase order. No collateral, no interest, no receivable to chase. The buyer abroad deals with Skyocean.

For the buyer

Goods inspected before shipment. Payment only against documents, to a company that owns what it sells.

For the financier

A borrower in the financier's own country that owns the cargo. Repayment from the controlled account. If the buyer does not pay, Skyocean resells the cargo. Every record open to check.

Go And Check It Yourself

SIM-006, our latest reference audit, after SIM-005 and SIM-003. A real trade structure with parties, figures and dates modified, computed end to end so the method can be recomputed rather than believed.

154 checks

across 16 axes, every axis applied

154 passed

0 failed, 0 discrepancies, 0 red flags

EUR 536,620

drawn under a Trade Finance Agreement, costs closed at zero variance

1

verification strength, the maximum

What was audited

A full trade cycle, end to end: milk powder from Gdańsk to Tema in six containers. 71 records across seven categories and 39 evidence records, 14 of them from external authority feeds: the port gate-ins at Gdańsk, the discharges at Tema, the carrier's departure and an independent DigiCert time stamp. The capital leg is in the record: the facility, the draw and the title transfer to the buyer against payment.

Why it can be trusted

The verdict is deterministic: no machine learning decides a check, so anyone can recompute it from the published record instead of accepting ours. Every attestation is anchored after the event it attests, 15 of 15, and the custody engagement is time-stamped by DigiCert, a trust service provider independent of Skyocean. Values are modified so the record can be public; the engine runs exactly as on a live trade.

audit.skyocean.io · No account, no login, no request. Open now.

skyocean.io/foryourai/sim-006 · Every result, identifier and document hash.

staging.skyocean.io · The pre-production platform. Open to explore.

Scan to open the SIM-006 audit

Ghana is the first African hub.

Ghanaian goods to the world

Cocoa and cocoa products, shea butter, cashew, and the processed and organic goods Ghanaian producers already sell. Duty free into the EU under the EU-Ghana Economic Partnership Agreement. Buyers in Europe, the Americas, Asia and the Middle East pay against documents, to Skyocean.

Ghana to the rest of Africa

Under the African Continental Free Trade Area, whose secretariat sits in Accra. Trade within Africa was always in the model. The only restriction is capital. The example on the next slide starts in Tema.

The food Ghana buys

EUR 6M of identified first-cycle demand from Ghanaian buyers for food imports, bought and shipped by Skyocean and released against payment.

Skyocean Ghana is in place as the operating company for the corridor. Tema is an established port on a proven route.

A financier funds the trade from its own jurisdiction, wherever the cargo moves.

How it works across borders

The financier's borrower is a Skyocean company in the financier's own jurisdiction: Skyocean Lithuania for a European financier, the Ghanaian company for a Ghanaian one. That company buys the cargo, owns it and is repaid. The Skyocean company at origin ships as exporter of record. The one at destination receives as consignee and importer of record, clears the cargo and releases it against payment, acting for the owner. **So a lender in Europe can finance a trade between two African countries without lending into either of them, and its security stays under its own law.**

Example: Tema to Port Sudan

A Ghanaian producer sells to a buyer in Sudan. Skyocean Ghana ships. Skyocean Sudan receives and releases against payment. The financier's borrower is the Skyocean company in the financier's own jurisdiction, so the producer is paid on the purchase order in Ghana, the buyer pays against documents in Sudan, and the financier follows its money from disbursement to repayment. Illustrative, no figures.

A partner in the country

A strategic partner can hold shares in the Skyocean company in its own country. That company finances the trades in its corridors and keeps the proceeds there. The other Skyocean companies charge operating fees only. The system and the network come under licence from Skyocean Lithuania, which will hold the intellectual property.

Every Skyocean company runs on the same system, so a financier can see where its money is at any moment, in any corridor.

Three ways in, and each one starts a real trade in Ghana.

For Ghana

Local partner

A new Ghanaian company, formed with the strategic partner. The partner's capital finances Ghana's trades and the proceeds stay in Ghana. Shareholding and capital sized with the partner. A woman leads it as country director, with equity. Women-led producers are onboarded first, and every SME is served.

Trade finance

Financiers fund named cargoes under a Trade Finance Agreement, per trade or as a revolving facility, from any jurisdiction. Cycles run 45 to 75 days from cash out to cash in.

Licensed firms only: Ghana about 15 percent, gross annualised, indicative. Not an offer, a projection or a commitment to any return.

Equity in the network

Skyocean Lithuania UAB, the group headquarters, in formation, will hold the intellectual property and is the only company that issues equity. EUR 3M pre-seed at EUR 15M pre-money, 16.7 percent at a fully subscribed round.

€150K	0.8%	€750K	4.2%
€250K	1.4%	€1.0M	5.6%
€500K	2.8%	€3.0M	16.7%

Structures can combine, sized to the investor's mandate. The first funded trade produces the first audit under real counterparty names.

Team



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Let's Talk

Skyocean is global trade finance infrastructure that combines a trade data platform with physical export. It buys goods from producers, ships them in its own name and owns them until the buyer pays, and its platform verifies every shipment end to end. This lets lenders extend trade finance to underserved merchants, with the cargo as collateral, not just the receivable, wherever Skyocean has a company. Ghana is the first African hub.

Next Steps

1. **Meeting, in Accra or online:** corridors, model, pipeline.
2. **Structure:** local partner, trade finance, equity, or a combination.
3. **Due diligence:** data room, platform demo, audit walk-through.
4. **First trade:** capital deployed, the cycle begins.

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audit.skyocean.io · No account, no login, no request.