



# SoarTech Update

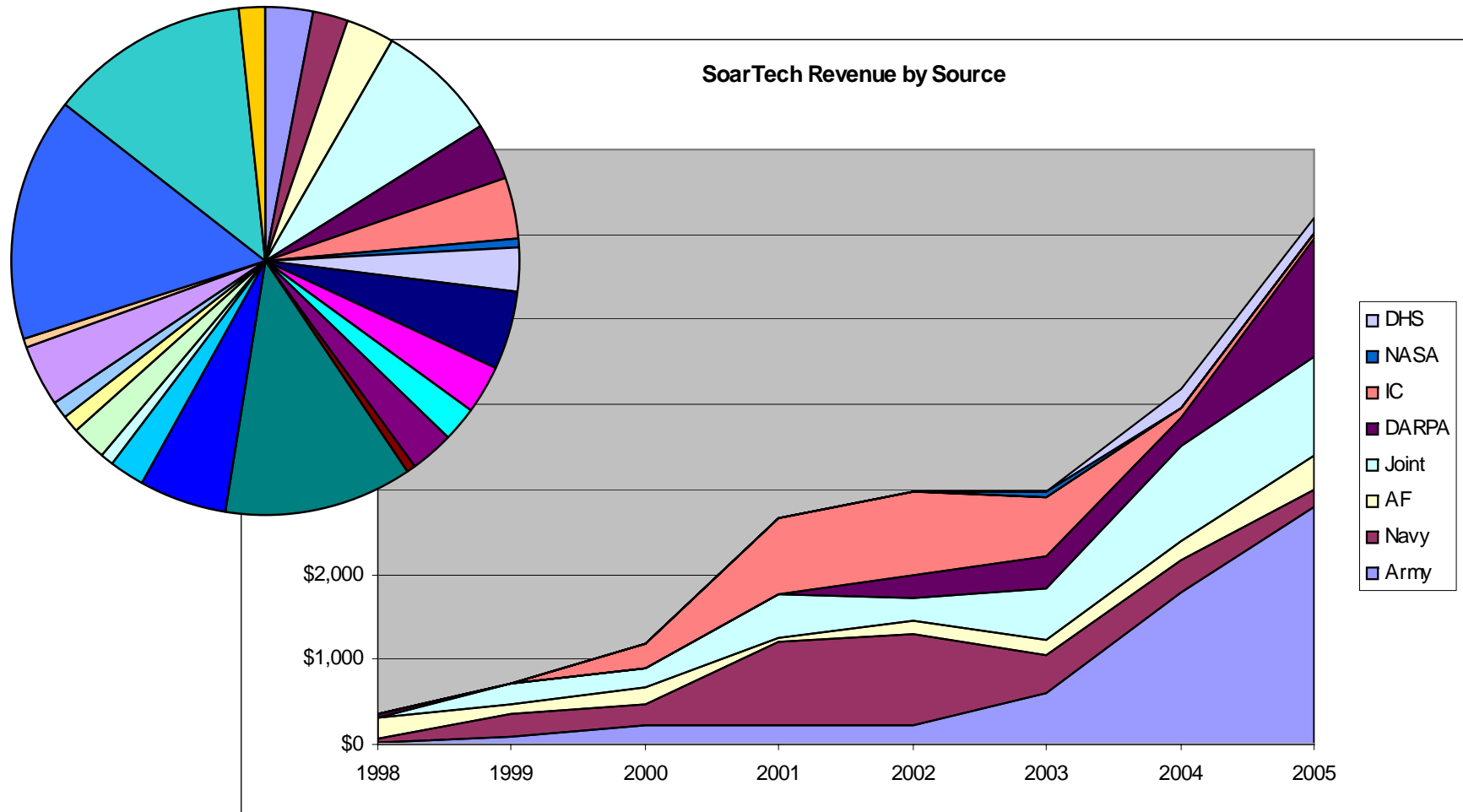
Jim Rosbe  
25 May 2006

# A busy year

- Revenue up 50% again in 2005
- ~30 projects ...for 19 federal agencies & prime contractors & with 12 subcontractors
- At DARPA, projects for IXO, IPTO, ATO, DSO
- Notable new starts since Soar 25:
  - Integrated Battle Command (IBC) (DARPA)
  - BICA (DARPA)
  - ISAT II (PEO STRI)
  - ROCCIE II (CERDEC)
  - AATC II (AMRDEC)
  - SYNC (AFRL)
  - Boeing Virtual Warfare Center
- New starts pending
  - OneSAF Objective Systems Models & Tools (PEO STRI)
  - HEAT/ROCCIE III (CERDEC)
  - Computational Narratives (DARPA)

# Revenue Sources

2005 Contracts



# Growth...

- 17 new staff ...& at least 3 more to start this summer ... scientists, researchers, engineers, managers, admin staff:

Thom Bartold	Kate Harding	Kathy Putt
Bob Bechtel, PhD	Echo Harger	Doug Reece, PhD
Vladimir Bouchev, PhD	Geoff Morgan	Toby Tripp
Phil Donate	Kate Pierro	Deb Webster
Cory Dunham	Joyce Potter	Alan Vayda, PhD
Steve Furtwangler	Ann Marie Steichmann	

  - New staff in Orlando in next months: Susan Eitelman, Angela Woods, Gil Barrett
  - & two Ann Arbor interns: Bethany Soule and Aaron Kluck
- Expanded our offices twice last year in Ann Arbor; probably more this year ...and increasing our space in Orlando

## A busy year (cont.)

- New teaming relationships
- Additional management & admin staff
- Recruiting
- New systems
- More formal planning and structure for IR&D investment, engineering processes and preparation for productization
- 20 Conferences...& sponsored AAMAS, AIIDE, Soar Workshop
- 5 kids born...2 more on the way...

## Nuggets...

- The quality of the staff we were able to recruit, and how many people in our field contacted us expressing interest in working for us
- The number of organizations who approached us to team with them

## & Coal

- Availability of talent
- More opportunities than we can respond to
- Maturing & packaging our technology both for ourselves and for future markets is a continuing challenge