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# Knowing Unknowns in an Age of Incomplete Information

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# Background

Digitizing Human Lives

► Scale

- ► 5.6*B* Google searches per day
- 40*M* books digitized  $\rightarrow$  130*M*

#### ► COVID-19 -

- ► 47% rise in broadband usage in the US
- 32% 62% American parents report teens' daily internet use exceeding four hours

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# Digitizing Human Lives

Concern 1

- Misinformation: Information consumed  $\neq$  ground truth
- ▶ Bias: [Information consumed ≠ ground truth] + discriminates against a social group
- Ground truth?

<sup>1</sup>Flanagin & Metzger, 2000
<sup>2</sup>Tucker & Persily, 2020
<sup>3</sup>Bail, 2021

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# Digitizing Human Lives

Concern 1

- Misinformation: Information consumed  $\neq$  ground truth
- ▶ Bias: [Information consumed ≠ ground truth] + discriminates against a social group
- Ground truth?
  - ► A norm An exception on the Internet<sup>1</sup>

<sup>1</sup>Flanagin & Metzger, 2000 <sup>2</sup>Tucker & Persily, 2020 <sup>3</sup>Bail, 2021

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# Digitizing Human Lives

Concern 1

- Misinformation: Information consumed  $\neq$  ground truth
- ▶ Bias: [Information consumed ≠ ground truth] + discriminates against a social group

#### ► Ground truth?

- A norm An exception on the Internet<sup>1</sup>
- Consider two statements:
  - $S_1$ : The election was rigged **X**
  - $S_2$ : People think the election was rigged  $\checkmark$
  - $S_1$  and  $S_2$  have similar effect on the reader<sup>2</sup>
  - Telling the reader  $S_1$  is False doesn't help either<sup>3</sup>

<sup>1</sup>Flanagin & Metzger, 2000
<sup>2</sup>Tucker & Persily, 2020
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# Digitizing Human Lives

Concern 2

#### Information Space on the Internet



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# Digitizing Human Lives

Concern 2

#### Information Space on the Internet



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#### The Problem of Incomplete Information



Source: International Telecommunication Union (via World Bank

OurWorldInData.org/technology-adoption/ + CC BY

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#### The Problem of Incomplete Information





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#### Taken together

- ► The Internet is our primary source of knowledge
- We have been mapping what we see to an elusive ground truth, but have not assessed what we do *not* see
- Uncritically and consistently consuming the tip of a pre-ranked iceberg
- Harms of representation

If you control the flow of information in a society, you can influence its shared sense of right and wrong, fair and unfair, clean and unclean, seemly and unseemly, real and fake, true and false, known and unknown.

- Susskind, Future Politics (2018)

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#### Objective

Knowing unknowns in an age of incomplete information<sup>4</sup>

Specifically, when accessing ranked information on the Internet:

- 1. Define metrics for information visibility
- 2. Understand implications of variation in information visibility on human behavior

<sup>&</sup>lt;sup>4</sup>Old question (Plato 399 BC, Einstein 1931, Taleb 2007) but we have the data and methods now to *approximate* an answer.

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# Metrics for Information Visibility

**Defining Metrics** 

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#### Balancing Relevance and Visibility

*Relevance* of a document given a query can be computed as the semantic distance between them in the embedding space (Microsoft DSSM, 2020).

Query (q) 
$$\xrightarrow[]{\text{What I want}}$$
 Search result ( $r_i$ )

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#### Balancing Relevance and Visibility

*Relevance* of a document given a query can be computed as the semantic distance between them in the embedding space (Microsoft DSSM, 2020).

Query (q) 
$$\xrightarrow[]{\text{What I want}}$$
 Search result ( $r_i$ )

What about *visibility*?

Query (q) 
$$\xrightarrow[]{\text{What I want}}$$
 Search result ( $r_i$ )  $\xleftarrow[]{\text{What exists}} Corpus(C)$ 

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# Defining Visibility

Using Text Embeddings



q: query

 $C = \sum w_i r_i$ : corpus constructed as weighted aggregate of  $r_i$  vectors  $r_i$ : one of out n search results

w<sub>i</sub>: weight assigned to each search result

$$I_{visibility} = \cos lpha = rac{\mathbf{Cr_i}}{\|\mathbf{C}\|\|\mathbf{r_i}\|}$$

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#### Balancing Relevance and Visibility



On a similar note, 
$$I_{relevance} = \cos \beta = \frac{q \mathbf{r}_i}{\|\mathbf{q}\| \|\mathbf{r}_i\|}$$

Useful as we can reorder results by their  $S_i$  score, where  $\lambda$  controls the balance between relevance and visibility

$$S_{i} = \lambda \frac{\mathbf{Cr}_{i}}{\|\mathbf{C}\|\|\mathbf{r}_{i}\|} + (1-\lambda) \frac{\mathbf{qr}_{i}}{\|\mathbf{q}\|\|\mathbf{r}_{i}\|} = \lambda I_{visibility} + (1-\lambda) I_{relevance}$$

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# Metrics for Information Visibility

Validating Metrics

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#### Data

Generate visibility scores for worldwide search trends.

≡ Trends	🌐 Q 💶
DAILY	REALTIME
Monday, December 6, 2021	<b>M</b> (?)
1 Tommy Fury 200K+ searches	Chaid S. Uminister Nows
2 History of pizza 200K+ searches	News
3 Marvin Morgan 100K+ searches	Sky Sports
4 Jennifer Lawrence 20K+ searches	Sky News
5 Nadiya Bychkova 20K+ searches	HELLO
6 John Miles 20K+ searches	BBC News
7 Olivia Rodrigo 10K+ searches	Kerrangt
8 Grace Millane 10K+ searches	Bustle

Data

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#### Everyday<sup>5</sup>:

Generate visibility scores for worldwide search trends.

48 nations  $\times$ 1.2 million searches/nation  $\times$ 319 results/search<sup>6</sup>  $\approx$ 18 billion daily data points

<sup>&</sup>lt;sup>5</sup>reporting medians

<sup>&</sup>lt;sup>6</sup>Both web and news search results. Since 2016, Google caps the maximum search results shown to 400.

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#### Data Daily Search Volume Fetched



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#### Preliminary Results for Globally Trending Search Volume

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#### Information Visibility Curves

Split by region, Sorted by area under the curve<sup>7</sup>



<sup>7</sup>Dashed red line marks top 10 results

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# Information Visibility

Variation with Press Restrictions



Source: Reporters sans frontières, 2021. Point sizes vary with search volume.

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# Information Visibility

Variation with press restrictions

	Model 1	Model 2	Model 3	Time FE	Region FE <sup>8</sup>
(Intercept)	-0.00	-0.01	-0.00	-0.00	0.07***
	(0.01)	(0.01)	(0.01)	(0.01)	(0.02)
Press restriction	$-0.18^{***}$	$-0.18^{***}$	$-0.17^{***}$	$-0.17^{***}$	$-0.11^{***}$
	(0.01)	(0.01)	(0.01)	(0.01)	(0.01)
Search volume		0.00***	0.00***	0.00***	0.00
		(0.00)	(0.00)	(0.00)	(0.00)
GDP per capita			0.01	0.01	0.10***
			(0.01)	(0.01)	(0.01)
Population			-0.00	-0.00	$-0.19^{***}$
			(0.01)	(0.01)	(0.01)
Date				0.01	0.01
				(0.01)	(0.01)

\*\*\*p < 0.001; \*\*p < 0.01; \*p < 0.05. Effect sizes in SD units.

<sup>8</sup>Region fixed effects include East Asia & Pacific, Europe & Central Asia, Latin America & Caribbean, Middle East & North Africa, North America, and South Asia.

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# Information Warfare<sup>9</sup>

#### Russian Invasion of Ukraine



<sup>9</sup>Erhardt, K., Khanna, S., South, T., Longpre, S., Schroeder, H., Roy, D., Pentland, A. (Under review). A Revolution in Information Warfare: Throttling, Deamplification, and Deplatforming.

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#### Reflections

- As we consume the tip of a pre-ranked iceberg, it is crucial to assess how much we miss out on
- Sampling implications
  - Digital information is *not* sorted by the information dimension you care for. Sample top *n* results results until a threshold visibility is reached

Regional differences

- Limitations
  - Not capturing the long tail of non-trending search queries
  - Not capturing information that was not indexed for web search