

## Contact Details

### Phone

+1 (310) 633-4642

### Email

asatianitea@gmail.com

### Location

Santa Monica, California

### Portfolio

[teaasatiani.com](http://teaasatiani.com)

### LinkedIn

[linkedin.com/in/tea-as/](https://www.linkedin.com/in/tea-as/)

## Tools & Softwares

### Expert

Microsoft Office  
(Excel, Word, Powerpoint)  
Figma, Invision  
Shopify, Dopweb  
Klaviyo, Omnisend  
Pipedrive  
Intercom  
Tapfiliate  
Asana, Trello, Meistertask

### Intermediate

AWS  
Google (Ads, Analytics, Search  
Console, Tag Manager)  
SEO Profiler, Semrush  
Adobe Cloud (Photoshop,  
Illustrator, XD, Premier Rush)  
Proto.io  
Tableau, Quicksight, Diagrams

## Coding & Programming

HTML  
CSS

## Spoken Languages

English (Fluent)  
Russian (Fluent)  
Georgian (Fluent)

## Experience

- Apr 2022 - PRESENT **Product Manager** Los Angeles, CA  
*Just Slide Media (Growth Marketing Platform & Agency)*
- Re-architected a CDP to enable reliable data collection, user segmentation, retargeting campaigns, and reporting.
  - Launched a complete e-commerce solution.
  - Successfully bridged the gap between available development resources and business objectives.
  - Defined product roadmap and requirements for internal and external client products.
- Oct 2020 - Mar 2022 **Chief Marketing & Product Manager** Los Angeles, CA  
*Dopweb (Saas and Web Agency)*
- Oversaw all client digital marketing and product projects.
  - Launched a digital menu building Saas platform.
  - Managed technical customer support.
  - Managed a team of designers; Managed development sprints; Reported to stakeholders.
- Nov 2018 - Oct 2020 **Project Manager** Los Angeles, CA  
*Dopweb (Saas and Web Agency)*
- Simultaneously managed an average of 10 small to large-scale B2B client projects (e-commerce website design & development, SEO, email marketing, affiliate marketing, online advertising, API integrations, & more).
  - Transformed client needs into software solutions of the company built SEO website builder.
  - Created detailed Scrum epics, stories and substories. Routinely conducted quality assurance.

## Education

- Class of 2018 **University of California Los Angeles (UCLA)**  
*Psychology Major and Entrepreneurship Minor*
- Graduated with honors

## Digital Marketing Skills

- ✓ Funnel optimization
- ✓ Website design
- ✓ UI UX & prototyping
- ✓ Mobile responsiveness
- ✓ Email marketing
- ✓ SEO
- ✓ Affiliate marketing
- ✓ Online advertising

## Development Skills

- ✓ Project management & QA
- ✓ Technical documentation
- ✓ Agile framework
- ✓ Scrum & Kanban management
- ✓ Data analysis & visualization
- ✓ Leadership & prompt delivery
- ✓ Meticulous attention to detail
- ✓ Follow through promises