

Name: _____

Lesson 27

Period: _____

Why Can't You Buy A car on Sunday?

Directions. Read the *Handy Dandy Guide* and the mystery. Read the clues. Be careful.

While all the clues are correct, only some are *useful* in solving the mystery. Decide which clues are most relevant to solving the mystery. Use the clues and one or more of the ideas from the *Handy Dandy Guide* to figure out a solution to the mystery. Write your solution.

Handy Dandy Guide

1. People *choose*.
2. People's choices involve *costs*.
3. People respond to *incentives* in predictable ways.
4. People create *economic systems* that influence individual choices and incentives.
5. People gain when they *trade* voluntarily.
6. People's choices have consequences that lie in the *future*.

The Mystery

Shopping during weekdays is difficult for today's double-income families. Yet the law in 21 states requires car dealerships to remain closed on Sundays. This may seem odd. Most often business leaders claim they do not want government to interfere with their business practices. Yet when one Minnesota legislator proposed that car sales be permitted (not required) on Sundays, he drew strong opposition from the Minnesota Auto Dealers Association.

Why would people who sell cars not want to sell them on Sunday?

The Clues

1. The percentage of Americans claiming an affiliation with organized religion has decreased steadily in the last half of the 20th century.
2. Most "blue laws" (laws prohibiting commerce on Sundays) have been abolished.
3. Acquiring accurate information about a car purchase or lease takes time.
4. The "sticker price" of a car on a sales floor may or may not be the actual price of the car.
5. Comparison shopping for a car takes time.
6. Many people who earn their living selling cars prefer to be home with their families on Sundays.
7. Minnesota passed its law requiring car dealers to be closed on Sundays in 1957.
8. People who earn their living selling cars have a reputation for being aggressive.
9. Limiting showroom hours has been challenged in some states as an illegal effort to reduce competition.

Record your solution and explain it briefly here:
